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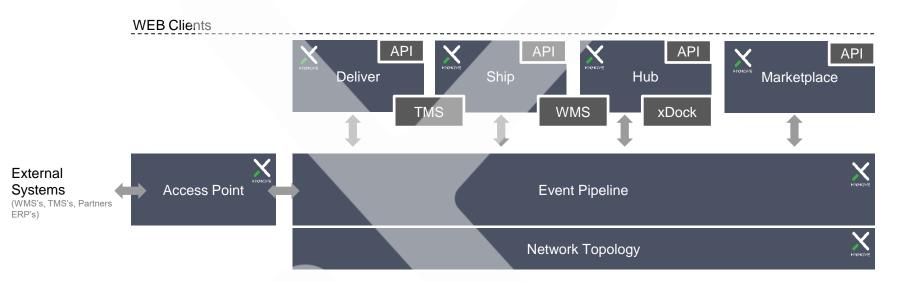
**Trade Facilitation and the Physical Internet** 

### **Agenda**

- What are we doing today providing interconnectivity
  - Acquiring & Sharing Information
  - Managing Identification
  - Operational Efficiency
  - Planning + Execution tracking
- Future: PI service Provider
  - Our Ambition
  - Key Mechanisms to be put in Place



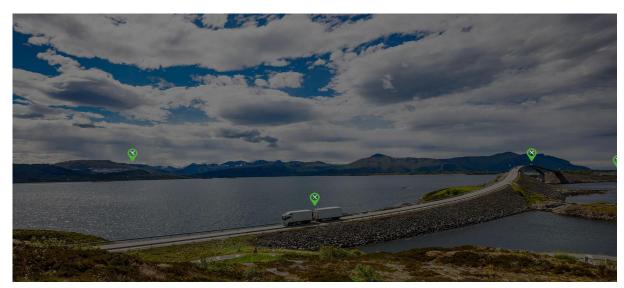
### **MIXMOVE OVERVIEW**





### **Acquiring & Sharing Information**

- Map information from existing systems to a common event repository
- Provide a single combined view over Planning and Execution
- Share documentation
- Coordinating and Capturing execution







# **Managing Identification**

We create digital representations of all physical objects and keep them updated

- Identifying uniquely Transport
  Units, shipments and consignments
  from source
- Relate all planning and events to the same identifier is key to end-toend visibility

**NXMOVE** 

## Planning + Execution and tracking

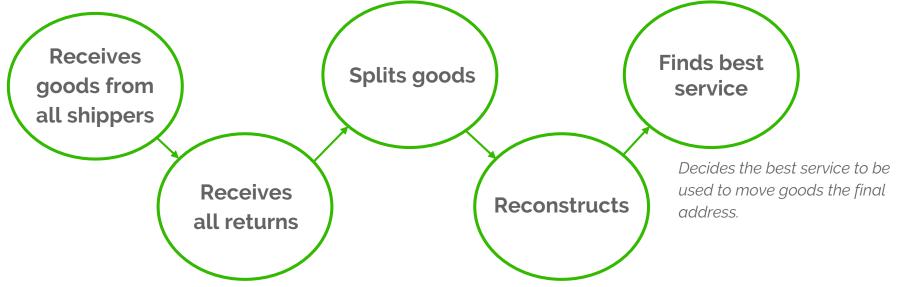
- Tracking against a plan is the only truly useful tracking
- Capacity to adjust the plan according to the captured tracking is key
- We are capturing events from a multitude of sources and confronting them to the plan
- Automate routing decisions based on situation awareness and artificial intelligence





### The Hub is Key





Long hauls

To maximise use of any vehicle or logistics unit

Last mile





### 3M outsourced the service but owned the process























### **MIXMOVE Smart City Hub**

- Consolidating and moving cargo from multiple shippers
- Storing cargo for shops when needed
- Moving goods originating in the city for onward transportation





### The NHS Dedicated Shipment Channel



- 220 + suppliers registered
- A dedicated airfreight and ferry shuttle from Belgium to the UK,
- MIXMOVE handles:
  - Service booking
  - Labeling
  - Execution management
  - Full Visibility
  - Consolidation



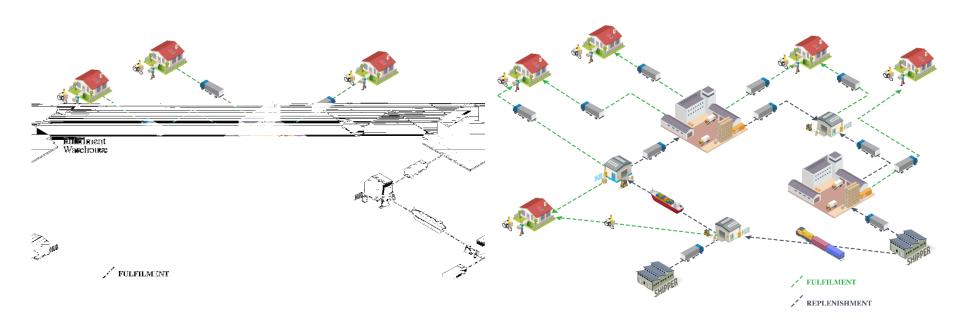




### **Fulfillment as a Service**

Today - Fulfillment

FAAS of tomorrow





### **Benefits and results**

- Up to 35% increase in Supply Chain integration
- Up to 30% reduction in Freight Charges
- Up to 50% reduction in Carbon Footprint
- Up to 25% increase in Forecasting Accuracy
- Up to 20% reduction in Inventory Cost
- Up to 10% reduction of the Workforce
- Increased Customer Satisfaction



- Up to 140% increase in Productivity & Throughput
- Up to 50% reduction in Hub Space
- Up to 50% reduction in Emergency Hiring
- Up to 140% reduction in Costs





- Up to 50% increase in Truck Fill Rates
- Up to 50% reduction in Carbon Footprint
- Increased Management Capabilities
- Increased Margins
- Up to 15% reduction in Distances Travelled
- Increased Customer Satisfaction

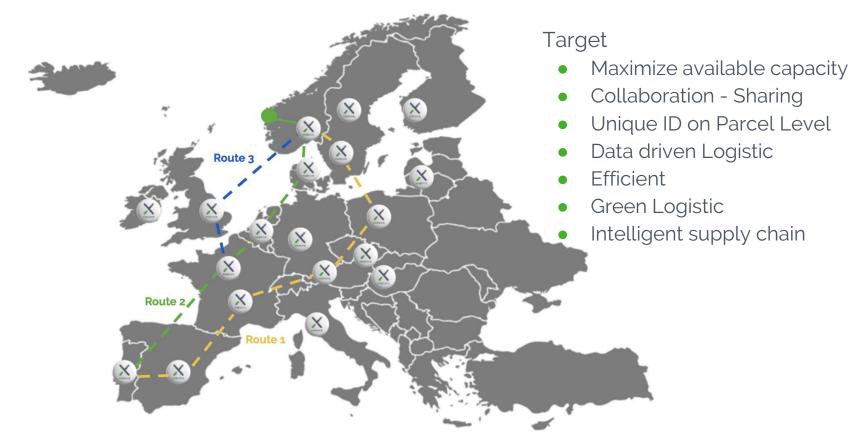


### **SMART CITY LOGISTIC**

- Easily integrated with all Cargo Owners
- Execution Management (e.g manage pick-ups, cross-docking, handle shipments, schedule and notify clients, manage deliveries, manage returns)
- Cargo Consolidation
- · Collaboration between logistic networks



### "First Generation" Physical Internet









Allowing our customers to cooperate without forcing their partners to make the same choices

### Pi Platforms should be like an ISP

- Together Establishing a physical world wide Web
- Each company should be able to choose is PI provider and be able to participate in a supply chain regardless of their partners choices





### Key Mechanisms to be put in Place

- Standardization
  - Reference Domain Models (hubs, transport units, services, ...)
- Open Architecture Model,
  - Federated and Globally Addressable
  - Secure
  - Independent from Semantics or Applications
  - Independent from Vendor or Provider
  - Simple and Easy to Use





